

Compaction Catch Up

Jan - May 2025

It's been a while since our last Catch Up, and a lot has happened since then, including promotions, software changes, and a mini baby boom.



We have exciting news in our Ops Team, Andy Nish has been promoted from Operations Manager to Director of Operations, after years of hard work improving Health & Safety practices across the whole company and keeping the operations running smoothly

At A Glance

Equipment Installed: 72

Across: 49 Sites

Services: 563

LOLERS: 12

Baby Galore

A few of our team have had babies recently:

Tommie Coll had a girl, his second child, named Hallie.

Michael Cunningham had a second boy, named Oliver.

Ashley Gritt welcomed his second daughter, Winnie.

Callum Montier announced that his partner is pregnant.

Installations



We installed four of our MC32BL Mobile Compactors at a busy shopping centre in East London in the early part of this year, and in May, we installed a refurbished horizontal baler.



We were asked by one of our trade partners to build an SC3000BL Static Compactor for a manufacturing site in Wales. They opted for a colour that would match their brand colours. It was the first time we have used this colour but it turned out fantastic, thanks to our spraying team Phil & Callum.



Our trade partners seem to be giving us all the interesting colours this year! A refurbished Mill Size Baler in bright red for a wine supplier in Kent. The left photo isn't edited; that's how it looks on a sunny day.



The latest compactor we have installed for the University Hospital Dorset was a refurbished MC14 Mobile Compactor at their Royal Bournemouth Hospital Site.



This was one of the more logistically challenging installs we have done. A shopping centre replaced their two RotorPacs and a HB550 Mill Size Baler with newer versions of the same models. This setup worked for them reliably for many years, but was showing its age. The loading bay is directly behind a bus depot that couldn't be blocked during the day, so we had to deliver them late at night when the depot was quieter



We refurbished a 32yd mobile compactor for a trade partner, but this wasn't just a standard refurb project; we replaced the powerpack with one of ours found in the MC32 model so they could have SmarTec



We were asked if we could replace a company's static compactor. The site had a strange layout with the entry to the car park running next to where the compactor was positioned. The old one was a rear-dock loaded bin lift, and after some discussions, it was decided that this was still the best setup for them.

Important Birthdays

Director of

Operations ~~Manager~~ Andy Nish turned 60

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Lead Welder Steven Clarke turned 50

We were told there were definitely no photos of these big events... It's probably best for everyone to believe that.

Industry News

Simpler Recycling has come into effect for businesses with over 10 full-time (or equivalent) employees.

You can learn more about the new legislation on our website.

Updates

Since the beginning of 2025, we have upgraded all new static and mobile compactors with SmarTec, enabling us to provide better service to our clients. We have found the biggest benefit for our partners is the fill level notifications, allowing better planning around collections with many sites moving away from regularly scheduled collections to ad hoc when they get a near-full notification.

Our Marketing Team got a new drone, as you may have seen on our socials, we are using it to show off our workshop. Eventually, we shall use it for more, once the pilot can fly it for a session without crashing it.

Our Field Engineer, Guy Saunders, got a new van; his previous one wasn't old but had done a fair amount of mileage, but was continually experiencing issues, so it became cheaper to get an upgrade for him.

We have rolled out an updated financial software for our accounts. This software is used by us and the other branches of Pearce Group. We still have a few tweaks to make, but so far it's working well.

We have had a couple of temp staff in to help with the digitising of our customer folder. We are on the last filing cabinet now, and we are expecting to complete the project within the next couple of weeks.

The Ops team have been training on a new back office system that will go live in the next couple of weeks. Once live, our IT team and the supplier will integrate both of the new software systems for a smoother, more automated experience across the entire business.